## To Whom It May Concern:

I am writing this letter to recommend the services of Miedema Auctioneering, Inc. I hired Sid Miedema, Auction Manager Chuck Ranney, and their team to handle the live real estate auction of my late father's farm. The sale of a loved one's property and the associated red tape of navigating local and state ordinances is emotional and difficult. Miedema Auctioneering demonstrated professionalism, timeliness, and attention to detail that led to auction results far beyond my imagination.

I contacted Chuck in February 2021 and sat down with him and Sid to discuss options to sell the property. They walked me through the pros and cons of each—I never felt pressured one way or another and felt I could trust their guidance. We settled on a live auction to take place in June 2021. From that point forward, Chuck and his team took care of each and every detail to ensure all permits were obtained and potential buyers were well-informed. The Miedema team had open lines of communication throughout our working relationship and I felt well-informed throughout the process—a process in which I otherwise had no previous experience.

As is often the case with large, complex property transactions, unforeseen issues arose which required special attention and counsel from the Miedema team. You can tell a lot about an organization by its people. Miedema's people are second to none. Chuck was outstanding in his ability to exhibit empathy, care, and put my mind at ease given the circumstances we encountered. I do not know how I would have navigated the highly emotional experience without Chuck by my side.

The auction itself went off without a hitch. It was a first-class event from start to finish. They took the auction very seriously and thought of every detail, which I appreciated. In a world where positive customer service experiences seem to be lacking, Miedema Auctioneering went above and beyond. They understood how important the farm was to my family and took every thinkable action to ensure we received the best possible outcome from the auction. Chuck and his team were exceptional and I cannot recommend them enough. They surely would be a positive, enjoyable partner to work with for your future auction needs.

Sincerely,

Lori Baker